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CADD Microsystems Earns Partner of the Quarter from Autodesk for Strong Second Quarter Performance

CADD Microsystems is recognized as a top performer among Autodesk partners

ALEXANDRIA, VA, Sept 18, 2015 – CADD Microsystems has announced that Autodesk selected the company as its Partner of the Quarter for the second quarter of fiscal year 2016. CADD Microsystems earned the accolade from a pool of more than 200 partners throughout North America, and this is the fourth time in recent years that CADD Microsystems has achieved the honor. The Partner of the Quarter award recognizes CADD Microsystems for its dedication to customer service, the growth of its operations, and its investments in the business of providing cutting-edge Autodesk solutions for the design industry.

In addition to sales performance, customer service and demonstrated industry expertise weigh heavily into the criteria for Partner of the Quarter. CADD Microsystems has consistently achieved top customer satisfaction scores among partners, and most recently scored higher than the top quartile of partners nationwide.

"CADD Microsystems achieved tremendous results in Q2, and this was a result of our customer-centric approach of partnering with our clients," said Jeff Gravatte, CEO of CADD Microsystems. "We are in this industry to collaborate and partner with our customers, not to just sell them something. And to do that, it's critical that we take the time to fully understand our clients' businesses, and their unique needs and opportunities. This philosophy has led to our continued success, stronger business relationships with our clients, and more importantly, to their continued success as well."

CADD Microsystems builds its service offering around the long-term success of its customers. With proprietary resources like the CADD Community and BIM Compliance Tools, combined with strong partnerships with additional services like Bluebeam, FM:Systems and Global eTraining, CADD Microsystems builds full solutions for its customers to support their full design workflows.

"Autodesk has enjoyed a long, successful partnership with CADD Microsystems - close to 30 years - and we continue to be impressed with their dedication to their customers and to the

design industry as a whole,” said Ray Savona, Vice President of Americas Sales at Autodesk. “The company's overall performance in Q2 proves that the best practices and strategic planning they have committed to are a good roadmap for continued success for both CADD Microsystems and their customers.”

CADD Microsystems is an [Autodesk Platinum Partner](#) – the highest tier of the Autodesk Partner program - and incorporates Autodesk software solutions along with proven technical expertise in several industries, including AEC, building owners, land development, and manufacturing. As a Platinum partner, CADD Microsystems offers its customers best-in-class full solutions from pre- and post-sales support, consulting, training, implementation, and customization. CADD Microsystems works closely with Autodesk to help customers design, simulate and analyze their ideas, increase operational efficiencies and maximize their return on investment in Autodesk software solutions.

About CADD Microsystems

For more than 25 years, CADD Microsystems has delivered programs, services and offerings that consistently exceed customer expectations. Our customers represent the complete spectrum of professionals in the building and infrastructure community, including architectural design professionals; mechanical, electrical, and plumbing engineers; civil engineers; visualization designers; construction companies; GIS and mapping firms; facilities management firms and utilities in both the public and private sectors. The solutions we implement range from Building Information Modeling (BIM) to Computer Aided Design (CAD) to Facilities Management (FM) products and services. We are one of the largest providers of Autodesk products and services to the Federal government and commercial firms, and one of only a few U.S. partners designated an Autodesk Platinum partner. We've earned the prestigious Autodesk Reseller of the Year award, and nationwide customer surveys say we have the #1 Autodesk instructor in North America. But the greatest metric of our success is in our long-term customer relationships and the loyalty we've earned. Our focus is first and foremost on client needs. By helping our customers manage and execute projects flawlessly, we continue to be the company our customers want us to be. Learn more at www.caddmicrosystems.com.

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